

Your Unfair Advantage

CAMDEN RONCKA



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Your Unfair Advantage: How Your Natural Style Beats Any System



Agenda

1. Introduction
2. Background
3. Work History and What I've Learned
4. What Style Means to Me
5. Close

Agenda

1. Introduction
2. Background
3. Work in Progress: What I've Learned
4. What Style Means to Me
5. Close













1. No camera
2. No forcing next steps
3. No agenda
4. Little to no follow up emails. NO recaps
5. Churn and burn prospecting
6. No rigid process or framework



SALES SUCCESS SUMMIT

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